



Robert A. Guimbarda
President & Chief Executive Officer



Enhanced Value Strategies, Inc.
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CAREER SUMMARY

Mr. Guimbarda is a founding member and the President and Chief Executive Officer of Enhanced Value Strategies, Inc. As a full-service real estate consulting firm, EVS provides consulting services to a variety of clients, concentrating principally on capital solutions (debt and equity), strategic policies and property redevelopment for owners of commercial, multi-family and industrial real estate.

Mr. Guimbarda has direct responsibility for all consulting and investment activities. Through EVS, Mr. Guimbarda has worked with service providers, private and institutional investors, as well as developers of commercial properties, single-family and multi-family residential communities. In addition to his leadership of EVS, he also serves as Managing Principal of Colliers International | Saint Louis, LLC.

With more than 25 years of experience, Mr. Guimbarda has held several senior management positions in the real estate industry, including partnership in Paragon Group with its near-billion dollar portfolio. While with Paragon, he concentrated on the management of financial structures of investment entities and was involved in negotiating the placement of a variety of private and public capital for those companies. Mr. Guimbarda has also led management and development operations for both multi-family and commercial office disciplines.

BUSINESS ORGANIZATIONS

Urban Land Institute-St. Louis
National Multi-Housing Council (NMHC)
Missouri Society of CPAs

PROFESSIONAL DESIGNATIONS

National Association of Realtors
St. Louis Association of Realtors
Licensed Broker State of Missouri
Certified Public Accountant

COMMUNITY ORGANIZATIONS

Involved in a variety of St. Louis based organizations

HONORS

Midwest Real Estate Hall of Fame

EDUCATION

Bachelor of Science, Accounting, California State University-Hayward